



ENVIRONMENTAL
ECOLOGICAL
ENERGY
SURVEY
CIVIL

May 7, 2026

Claire Galkowski
Executive Director
South Shore Recycling Cooperative
BY EMAIL

Subject: Proposal for Engineering, Permitting and Construction Support Services
HHW Depot
Hanover Transfer Station
118 Rockland Street
Hanover, Massachusetts

Dear Ms. Galkowski:

Coneco Engineers & Scientists, Incorporated (Coneco) is pleased to provide the South Shore Recycling Cooperative (SSRC) with this proposal for continued planning, permitting and design services for a proposed Household Hazardous Waste (HHW) facility at the site of the existing Hanover Transfer Station. Coneco assisted the SSRC Team with the initial planning, design and permitting steps for the project through a prior contract and we are excited for this opportunity to continue to work with the team to see the project through to its opening.

As you are aware, Coneco completed a site survey, environmental permitting and much of the site layout design for the proposed HHW facility. However, due to the limited time available, it was not possible to complete the full scope of the project within the time allowed by the fund granting program. The majority of the work that remains to develop the final construction-ready bid documents is the final design of building-related items. These items include: the final interior architectural buildout design; final design of an air source heat pump system to provide HVAC for the modular building; solar battery power system to provide electricity for the building; an electrical wiring plan and electric features; and other building amenities. Due to the time limitations, subsurface investigations also could not be performed so a test pitting program is also necessary to gather the needed information to complete a foundation design for the proposed modular building. We understand all of the elements that are required to finalize the construction bid documents and are ready to pickup where we left off to move the project to completion.

Attached to this letter are the completed forms that were provided as Appendix A to the RFQ. These forms include a listing of our company information, the completed Scope of Work and Pricing form, a listing of the Coneco project team members, and references for our work. Much of the provided information is similar to the information that was included with our proposal for the initial phase of the project. You will see that for our budget our pricing is consistent with the total that had been available under the initial contract. This

RFQ did add a construction services task that was not included with the original scope, so pricing was added to cover those additional services. Overall, our budget pricing is below the available funding listed in the RFP.

As requested, anticipated completion dates are included in the scope of work section of the attached forms. We feel that the provided target dates are reasonable estimates that can be met with prompt review and comments of submitted documents. The one exception is with the December 31, 2026 date for construction. Although we feel that the project could be ready for construction by that date, having construction completed by then would be extremely unlikely. Items such as contractor bidding and award, contractor startup, submittal review and material ordering and lead time for delivery will all add to the overall construction time frame which will likely carry the project into 2027.

Based on our past work with you, we know that you are familiar with the capabilities of the Coneco team and our commitment to the project. If needed, we would be pleased to provide further information regarding our company, team members, our listed task schedule, or our budget. If awarded the project, we will be pleased to return signed copies of the standard contract documents.

We greatly appreciate the opportunity to continue to work with you and the rest of the project team. Should you have any questions regarding any of our provided information, please do not hesitate to contact me.

Sincerely,



Kevin E. McHugh, P.E.
Principal/Senior Project Manager

Attachments: Appendix A Documents from RFQ

APPENDIX A QUOTE FORM

Company Information

Company name: Coneco Engineers & Scientists, Inc.

Mailing address: 4 First Street, Bridgewater, MA 02324

Physical address(es) 4 First Street, Bridgewater, MA 02324

Names and positions of persons authorized to conduct business on behalf of Contractor:

Name Kevin McHugh Title Principal

Direct phone number 617.640.7949 Email address kmchugh@coneco.com

Name Robert R. Lincoln Title President

Direct phone number 508.962.6291 Email address rlincoln@coneco.com

Date, type of incorporation 1/1/1992 (must be prior to 8/31/2020)

Minium Eligibility Requirements

Years of experience with facilities engineering, including developing design sketches and concepts, preferably for similar facilities as the one described in this RFQ. (minimum of 2 in the last 4 years), general description of 3 projects:

Coneco has been providing facilities engineering services for projects throughout New England for over 30 years. Some of our current projects include the following:

1. Design and permitting for a new four bay modular maintenance garage facility for the Department of Conservation and Recreation (DCR) at the Granville State Forest.
2. Design and permitting for a new four bay modular maintenance garage facility for the Department of Conservation and Recreation (DCR) at the Wells State Forest.
3. Design and permitting for a new solid waste transfer facility at the James G. Grant Company in Hyde Park, Massachusetts.

The first two projects are in the final design and permitting stages while the third project is undergoing MEPA review. Additional examples include:

- a. DCR's former North Point Maintenance Facility Complex design and permitting in Cambridge, Massachusetts.
- b. Statewide facility assessment and heating conversion project (DCR facilities statewide).

Years of experience working with municipal departments in Massachusetts (minimum of 2 in the last 4 years), names of municipalities:

Coneco has been working with communities and State agencies throughout Massachusetts for more than 12-years. Just some of the communities where we have active ongoing projects include:

- Town of Ipswich
- City of Quincy
- Town of Acushnet
- Town of Wellfleet
- Town of Essex
- Town of West Boylston
- Town of Middleton
- City of North Attleborough

Other comments, if any:

Along with the multifaceted services that Coneco provides to municipalities, we also provide those same services to Massachusetts State agencies. In particular, Coneco has been providing engineering, survey, permitting and environmental services to DCR at sites throughout the State for more than 12-years.

Scope of Work, Timeline and Not-To Exceed Pricing

Please indicate anticipated timeline and for completing the following tasks, including buffer time. See Scope of Work in RFQ narrative for details. A more detailed reorganization of all tasks listed here with anticipated completion dates is acceptable.

Task 1: Site Analysis and Evaluation				
Sub-task Description	Sub-task Elements	Deliverables	Anticipated Completion Date	Cost Estimate
Complete Preliminary Evaluation	a. Finalize traffic management plan,	100% plans and specs	7/1/26	\$2,000
	b. Conduct test pits, complete foundation plan.		7/1/26	\$5,000
Task 2: Design and Permitting				
Draft and Final Design	c. Prepare and assemble draft and final design: foundation, architectural, electrical, HVAC, fire suppression, gas monitoring, security camera.	100% final plans and specs	7/31/26	\$30,000
	d. Formal presentation of draft final plans	Presentation	8/14/26	\$1,000

	e. Assemble procurement specifications	Specifications	8/14/26	\$2,500
Cost Estimation	f. Develop final Cost Estimate	Final Cost Estimate	8/14/26	\$2,500
Permitting	g. Apply for and obtain all required signed permits	Signed permits	11/1/26	\$2,000
Task 3: Project Management				
Project Management	h. Construction oversight to ensure it is done as specified, and all commissioning completed	A properly built facility	12/31/26	\$15,000
				\$60,000

Members of the respondent team

Provide names of each member of the engineering team, their hourly rate, and the percentage by which they will be available to support the project:

Name, Title, Responsibility	Hourly Rate	Percentage Support of Project
Kevin McHugh, P.E., Principal/Sr. PM Kevin will serve as the overall project manager for the project, direct all staff and oversee the project direction for Coneco.	\$250	20%
Damien Dmitrik, P.E., Principal of Engineering Damien will serve as the chief engineer for Coneco. He will provide day-to-day direction for the project team and conduct technical reviews of all work products.	\$220	20 %
Mira Kedeas, EIT, Project Engineer Mira will conduct day-to-day design services, including site plans preparation, all design calculations, and assist with specification and cost estimate development.	\$182	50 %
Brannon McMullen, Staff Engineer Brannon will assist with plans and specification preparation.	\$143	50 %
Matt Callahan, Junior Engineer Matt will assist with plans and specification preparation.	\$143	40 %

Reference form

Proposers must provide at least three (3) references whom the review committee may contact with the following questions:

1. Please describe your experience working with the bid Proposer. What services have they provided and over what period of time?
2. Did the Proposer's work and deliverables meet the needs of your organization and the specifications of the project? Were there any times where the deliverables were not functional, reliable, correct, on time, or within cost? If so, how was handled?
3. How would you describe the communication and workflow with the Proposer?
4. Overall, how would you rate the Proposer's performance? Please share anything else that would be helpful to SSRC, as you see fit.

Reference 1

<u>Name</u>	<u>Company/Gov't affiliation</u>	<u>Phone (direct line)</u>
Cathleen Paine	Dept of Conservation & Recreation	857.294.0050 (cell)
<u>Email address</u>	<u>Brief Project description or link</u>	
cathleen.paine@mass.gov	Granville & Wells State Park Maintenance Facility design and permitting	

Reference 2

<u>Name</u>	<u>Company/Gov't affiliation</u>	<u>Phone (direct line)</u>
Paul Costello	City of Quincy	617.750.8135 (cell)
<u>Email address</u>	<u>Brief Project description or link</u>	
pcostello@quincyma.gov	Coneco has been providing environmental compliance, survey, permitting, and planning and design services to the City of Quincy since 2018	

Reference 3

<u>Name</u>	<u>Company/Gov't affiliation</u>	<u>Phone (direct line)</u>
Ronald Nunes	James G. Grant Company, Inc.	617.361.2716
<u>Email address</u>	<u>Brief Project description or link</u>	
ronaldnunes@jamesgrantco.com	Providing solid waste design and compliance services for more than 20-years	

Reference 4

<u>Name</u>	<u>Company/Gov't affiliation</u>	<u>Phone (direct line)</u>
Richard Clarke	Town of Ipswich	978.836.9012 (cell)
<u>Email address</u>	<u>Brief Project description or link</u>	
rickc@ipswichma.gov	Coneco has been providing environmental compliance, survey, permitting, and planning and design services to the Town of Ipswich since 2013	

Reference 5

<u>Name</u>	<u>Company/Gov't affiliation</u>	<u>Phone (direct line)</u>
Jay Norton	Town of Wellfleet	774.353.7554 (cell)
<u>Email address</u>	<u>Brief Project description or link</u>	
Jay.Norton@wellfleet-ma.gov	Coneco has been providing survey, permitting, planning and design services to the Town of Wellfleet since 2019	

Proposal Signature Page

The accompanying Forms & Documentation are hereby submitted as a Proposal in response to the subject RFQ. All information and statements are true, accurate and binding representations of its intentions and commitments in responding to this RFQ.

<u>Coneco Engineers & Scientists, Inc.</u> Company Name	<u>Robert R. Lincoln</u> Contact Person
<u>4 First Street</u> Street	<u>508.962.6291</u> Phone
<u>Bridgewater, MA 02324</u> City, State, Zip	<u>rlincoln@coneco.com</u> Email

Proposer submits the attached proposal for this Request for Proposals to the South Shore Recycling Cooperative (SSRC), on the authority of the undersigned and as dated below who by signing confirms and pledges to abide by and be held to the requirements of this RFP and its resulting contract, to perform any tasks and deliver any documents required, and is authorized to bind execute a Contract with the SSRC.

Authorized Agent of the Proposer:

Signature (blue ink please)  , PRES. Date: 5/7/26

Printed Name: Robert R. Lincoln Title: President

(If a corporation, attach certificate of vote or apply corporate seal here)

