



HandUp
Mattress Recycling
& Resale



South Shore Recycling Cooperative

Presentation



April 3, 2024

Agenda:

1. HandUp Update on Operations
2. A Proven Partner for South Shore Communities
3. What's Ahead?

Who we are



- HandUp is a social-impact company that is committed to donating 60% of net profits to support our immigrant and refugee neighbors
- We are a for-profit business that is dedicated to mattress recycling and resale
- We are strategically located in New Bedford, MA
- We are a MassDEP certified FAC90 mattress recycling vendor

The HandUp Team



Takeaway:

Progressing in alignment with our overarching mission, we've assembled a diverse team of 22 individuals representing 10 different countries. Each member brings a unique set of skills and experiences, to help move HandUp forward.

HandUp Mattress Services Offered



- Dropoff - customers can drop off mattresses directly to our New Bedford mattress recycling facility. **Per FAC90 pricing Municipal Customers pay a recycling fee of \$21.50/unit**
- Pickup - we use our fleet of trucks to pick up a minimum of 40 units from customers. **Per FAC90 pricing Municipal Customers pay \$21.50/unit recycling fee plus a transportation fee (ranging from \$300 - \$735/load depending on distance)**
- Curbside Pickup - we schedule, collect payment, pickup, and recycle units directly with residents in 30+ towns throughout MA. **Our fees range from \$40-\$65/Unit**

HandUp 2023 Results



- We processed over 63,000 mattresses and box springs
- We recycled over 1,350 tons (2.6M lbs.) of steel, wood, foam, and cotton scraps with 78% of the weight of all units received recycled
- We count over 140 active customers that range from towns and municipalities, trash haulers, junk haulers, transfer stations, retailers, universities, hotels, and apartment complexes.
- We donated over \$120K in cash and \$30K in product to area non-profits working with immigrants and refugees

HandUp's New Facility

In January 2024, we moved to a fully-modern, 38K facility in the New Bedford Industrial Park



Takeaway: This new facility expands our capacity to be able to receive and process over 100K units per year.

HandUp Mattress Resale or “Upcycling”



- HandUp carefully selects a select few mattresses to be cleaned, sanitized, and resold - less than 5% of the units we receive are resold/upcycled
- Highest quality brands at prices no more than 20% of normal retail price
- HandUp is the only mattress recycler, in MA, that resells mattresses, each of which keeps 100% of the weight of the mattress out of landfills
- In 2023, HandUp sold over 2,000 mattresses and box springs to give many more good nights of sleep

A Proven Partner for South Shore Communities



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WEYMOUTH, HINGHAM,
HULL, SCITUATE, AND
COHASSET
1,135 Units

ABINGTON, EAST
BRIDGEWATER, HANSON,
HANOVER, NORWELL,
PEMBROKE, ROCKLAND,
& WHITMAN
637 Units

PLYMOUTH,
MIDDLEBOROUGH,
DUXBURY, & KINGSTON
276 Units

https://www.weymouth.ma.us/trashrecycling-ez-disposal

Weymouth
MASSACHUSETTS
Mayor Robert L. Hedlund

when there is a holiday?

Quick Links

- Beyond the Bin
- RecycleSmartMA.org
- Hand Up Mattress Recycling

List of Materials

Trash Cart Request Form

Please call the DPW at (781) 337-5100 with any questions or concerns with the rubbish program.

- Health Department Bulletin on Proper Syringe Disposal
- Mercury Thermometers (Health Department Bulletin)
- Massachusetts Waste Ban
- Battery Disposal Information
- Florescent Bulbs Disposal Information
- Latex Paint Disposal Information

Please contact EZ Disposal at 781-233-2211 for more information or to schedule a pick-up of large/bulk items and appliances.

Please contact Hand Up Mattress Recycling at 774-271-8744 for mattress and box spring collection.

Takeaway: With over 2,000 units picked up and recycled in last 12 months, there is clear demand, from residents. To maximize success best practice is to provide clear and easily accessible information on availability of this option

What's Ahead?

- Launching new website, in the next week, to ensure a better customer experience
- Beginning to ship mattresses, via mail, anywhere in the U.S. by end of April
- By the end of May a new mattress resale shop to be located in the North End of New Bedford
- In July, renewing participation as MassDEP FAC90 mattress recycler to continue to offer mattress recycling and pickup services to MA municipalities