

APPENDIX A – COMPANY INFORMATION p. 1 of 2

Company name, dbas: Black Earth Compost

Mailing address: 2 Hillside Rd. Gloucester MA 01930

Names and positions of persons authorized to conduct business on behalf of Contractor:

Name Conor Miller Title CEO

Direct phone number 262-227-1067 Email address Conor@Blackearthcompost.com

Name Jon Laurie Title Municipal Coordinator

Direct phone number 508-284-6772 Email address Municipal@blackearthcompost.com

Date, type of incorporation or ownership: 2014, LLC

Years of experience providing curbside residential curbside food waste collection 15 years

Vehicles available for this contract (Year, Make, Model, vehicle type) (Minimum of 2):

2025 Isuzu NRR (Truck 43) Small Dump Truck - under CDL

2025 Isuzu NRR (Truck 45) Small Dump Truck - under CDL

Facility address(es); MassDEP General or Recycling, Composting, or Conversion Facility (RCC) authorization number(s); Maximum permitted tons per year:

1. 201 Pine St. Manchester MA ; Composting ; 10,920 tons per year

2. 600 Cow Pond Brook Rd. Groton MA ; Composting ; 5,200 tons per year

3. 1062 Edmands Rd. Framingham MA ; Composting ; 5,200 tons per year

4. 158 Tihonet Rd. Wareham MA ; Composting ; 5,200 tons per year

REFERENCES

List three (3) municipalities in which Contractor has provided residential curbside food waste collection services through a Preferred Vendor or other formal arrangement with the municipality since January of 2024, including contact names and phone numbers:

MUNICIPALITY, STATE: Lexington, MA

CONTACT NAME, TITLE: Maggie Peard, Sustainability and Resilience Officer

CONTACT EMAIL: Mpeard@Lexington.gov TELEPHONE #: (781) 382-4880

SERVICE START DATE July 1, 2023

PUBLICLY BID? YES X NO

NUMBER OF HOUSEHOLDS CURRENTLY SERVED: 3467

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MUNICIPALITY, STATE: Watertown, MA
CONTACT NAME, TITLE: Matt Bacon, Recycling Program Manager
CONTACT EMAIL: Mbacon@watertown-ma.gov TELEPHONE #: 617-972-6420
SERVICE START DATE July 1, 2022
PUBLICLY BID? YES X NO
NUMBER OF HOUSEHOLDS CURRENTLY SERVED: 3050

MUNICIPALITY, STATE: Norwood MA
CONTACT NAME, TITLE: Robert Donnelly, Board of Selectman
CONTACT EMAIL: RDonnelly@Norwoodma.gov TELEPHONE #: (781)762-1240
SERVICE START DATE April 1, 2024
PUBLICLY BID? YES X NO
NUMBER OF HOUSEHOLDS CURRENTLY SERVED: 646

VIOLATIONS

List all violations incurred from local, state and federal authorities since July 1, 2022, and their resolution status:

Violation type: _____ Date _____
Jurisdiction: _____ Case # _____
Resolution _____

Violation type: _____ Date _____
Jurisdiction: _____ Case # _____
Resolution _____

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Jurisdiction: _____ Case # _____
Resolution _____

(if more, please attach)

APPENDIX B –CURBSIDE SETUP AND COLLECTION COST FORM, p. 1 of 2

Indicate setup cost per household (HH), including animal-resistant locking curbside collection container and one roll of 15 compostable liners: \$ 36 /HH

Indicate pricing per HH per year for any or all Member Municipalities listed.

Pricing thresholds based on total HHs served:

Tier 1: 5 to 25 HH/mi² land area

Tier 2: 26-50 HH/mi²

Tier 3: 51-100 HH/ mi²

Tier 4: < 100 HH/ mi²

WEEKLY SERVICE PRICING

	pop (K)	land area (mi ²)	minimu m # HHs @ 5/ mi ²	Tier 1 up to x HHs	Tier 1 \$/HH/ year	Tier 2 up to x HHs	Tier 2 \$/HH/ year	Tier 3 up to x HHs	Tier 3 \$/HH/ year	Tier 4 \$/HH/ year
Abington	17.1	9.7	49	243	230	495	200	980	160	140
Braintree	39.1	20.7	104	518	230	1056	200	2091	160	140
Cohasset	8.4	9.8	49	245	230	500	200	990	160	140
Duxbury	16.1	23.8	119	595	230	1214	200	2404	160	140
East Bridgewater	14.4	17.2	86	430	230	877	200	1737	160	140
Hanover	14.8	15.6	78	390	230	796	200	1576	160	140
Hanson	10.6	15	75	375	230	765	200	1515	160	140
Hingham	24.3	22.2	111	555	230	1132	200	2242	160	140
Hull	10.1	2.8	14	70	230	143	200	283	160	140
Kingston	13.7	18.6	93	465	230	949	200	1879	160	140
Marshfield	25.8	28.5	143	713	230	1454	200	2879	160	140
Norwell	11.4	20.9	105	523	230	1066	200	2111	160	140
Pembroke	18.4	21.8		545	230	1112	200	2202	160	140
Plymouth*										
North Ply	4.5	3.5	18	88	230	179	230	354	200	160
Pinehills	5.4	1.6	8	40	230	82	230	162	200	160
Ply Ctr	7.9	3.9	20	98	230	199	230	394	200	160
Rockland	17.8	10	50	250	230	510	200	1010	160	140
Scituate	19.1	17.6	88	440	230	898	200	1778	160	140
Weymouth	57.4	16.8	84	420	230	857	200	1697	160	140
Whitman	15.1	7	35	175	230	357	200	707	160	140

* Due to Plymouth's size, Contractor may add defined neighborhoods if applicable

BIWEEKLY SERVICE PRICING

	pop (K)	land area (mi ²)	minimu m # HHs @ 5/ mi ²	Tier 1 up to x HHs	Tier 1 \$/HH/ year	Tier 2 up to x HHs	Tier 2 \$/HH/ year	Tier 3 up to x HHs	Tier 3 \$/HH/ year	Tier 4 \$/HH/ year
Abington	17.1	9.7	49	243	180	495	150	980	125	105
Braintree	39.1	20.7	104	518	180	1056	150	2091	125	105
Cohasset	8.4	9.8	49	245	180	500	150	990	125	105
Duxbury	16.1	23.8	119	595	180	1214	150	2404	125	105
East Bridgewater	14.4	17.2	86	430	180	877	150	1737	125	105
Hanover	14.8	15.6	78	390	180	796	150	1576	125	105
Hanson	10.6	15	75	375	180	765	150	1515	125	105
Hingham	24.3	22.2	111	555	180	1132	150	2242	125	105
Hull	10.1	2.8	14	70	180	143	150	283	125	105
Kingston	13.7	18.6	93	465	180	949	150	1879	125	105
Marshfield	25.8	28.5	143	713	180	1454	150	2879	125	105
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Whitman	15.1	7	35	175	180	357	150	707	125	105

* Due to Plymouth's size, Contractor may add defined neighborhoods if applicable

Maximum cost escalator after 6/30/2027 is 5.0%.

Pricing shall be effective from 6/1/ 2025 through 6/30/2027.

Company guarantees above pricing as noted, and accepts the terms of the contract template (Appendix E).

Company name: Black Earth Compost Address: 2 Hillside Rd. Gloucester MA

Signature of authorized representative:  Date: 4/15/2025

Name: Conor Miller Title: Founder, CEO

Phone: 262-227-1067 Email Conor@Blackearthcompost.com

APPENDIX C

CERTIFICATION OF NON-COLLUSION

The undersigned certifies under penalty of perjury that this bid has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, organization, entity or group of individuals.

Company name: Black Earth Compost Address: 2 Hillside Rd. Gloucester MA

Phone: 262-227-1067

Signature of authorized representative: 

Name: Conor Miller Title: Founder, CEO

APPENDIX D

CERTIFICATION OF TAX COMPLIANCE

Pursuant to MGL Chapter 62C, section 49A, I certify under penalty of perjury that the individual/firm listed below has filed all state tax returns and has complied with all laws of the Commonwealth of Massachusetts relating to taxes.

Federal Identification Number

Social Security Number (voluntary)

Company name: Black Earth Compost Address: 2 Hillside Rd. Gloucester MA

Phone: 262-227-1067

Signature of authorized representative: 

Name: Conor Miller Title: Founder, CEO

Approval of this bid or other agreements will not be granted unless this certification clause is signed by the Bidder. The social security number or federal identification number will be furnished to the Massachusetts Department of Revenue to determine whether all tax filings and/or payment obligations have been met.

